

# Let's get you a great outcome with the world's easiest-to-use data room\*

To secure a great outcome, let's make it official



# Quote

## Your plan

## Total price

## Your details

## Client's details

### What you get

- Free deal preparation
- Free and unlimited users and guests
- 1 virtual data room
- Fully integrated workflow and project management module
- Q&A workflow engine with email and Excel integration
- Live chat, 24/7 phone and email support
- Dynamic watermark security and file print & save controls
- Lock, track and self-destruct PDF and Microsoft Office
- Activity reports on users, documents and compliance reporting controls
- AI scoring and prediction of bidder engagement and behavioural insights
- Deal dashboard to get oversight on your projects
- Built-in AI Bulk Redaction tool
- Microsoft Office integration for live editing, collaborating and updating files within the room
- Secure file sharing and tracking capabilities with parties outside the data room

### Our details

Ansarada Pty Ltd  
Level 2, 80 George Street  
The Rocks NSW 2000  
Australia  
+61 2 8241 0888  
ABN: 78 131 899 397  
ACN: 131 899 397  
support@ansarada.com

### Contract details

Quote no.  
Contract term  
Contract start date<sup>1</sup>  
Payment terms  
Expiry  
Pay by<sup>2</sup> CC/DD/EFT/CHQ/BPAY

SAMPLE

# Fine Print

## Notes

<sup>1</sup> If this Quote is executed and/or returned to Ansarada by the Customer after the Contract Start Date above, Ansarada may adjust the Contract Start Date, without increasing the Total Subscription Price, based on the date Ansarada activates the subscription and provided that the total subscription term does not change.

<sup>2</sup> Ansarada offers credit card or direct debit as payment options for the subscription. Upon Ansarada receiving the executed Quote, you will submit your payment details as per the payment frequency in this Quote, authorising Ansarada to charge you automatically thereafter for the duration of the subscription.

## Additional Data Fees

Important. It's important you choose an adequate data plan for your needs. This is because if you go over the data allocated under your chosen plan you will be charged additional fees for the data overrun (Additional Data). The fees for Additional Data are available here: [www.ansarada.com/deals/data-overages](http://www.ansarada.com/deals/data-overages)  
You are unable to change to a new data plan mid-contract.

Customer shall pay to Ansarada all fees owing under this Quote Form by the due date. Any discount applied during the Subscription Term will not be applied to any Renewal Term.

## Things to know

This Quote Form incorporates and is subject to the terms and conditions set forth in the current Ansarada Customer Agreement found at [www.ansarada.com/legal-policies/terms-conditions](http://www.ansarada.com/legal-policies/terms-conditions)

The Subscription Term will automatically renew for successive Renewal Terms equal to the Subscription Term, unless either Party notifies the other in writing of its intent not to renew at least thirty (30) days prior to the expiration of the Subscription Term of any Renewal Term, as the case may be. To the extent that the terms and conditions of the Ansarada Customer Agreement conflict with the terms and conditions of this Quote Form, this Quote Form shall prevail.

By signing below, the Customer agrees to be bound by the terms and conditions set out in the Quote Form and the current Ansarada Customer Agreement. The person signing this Quote Form has the authority to bind the Customer and agrees that this Agreement may be electronically signed. The parties agree the

electronic signatures appearing on this Agreement are the same as hand-written signatures for purposes of validity, enforceability and admissibility.

## Services

Prices shown in this Quote do not include any taxes that may apply. Any such taxes are the responsibility of Customer. This is not an invoice. Other Services provided that are not listed in this quote, including but not limited to USB Archives, will incur additional fees.

## Archiving fees

Digital archives are available at anytime and will not incur any additional fees. You can request 1 secure USB archive free of charge, and any additional USBs will incur a fee per USB.

# Three simple steps

We're voted the world's easiest-to-use data room\*, used by the top advisors and companies in 170 countries. Quick start checklists and templates, drag and drop functionality and AI-powered smart sorting makes your life easier. And to get started, there are just three simple steps:

## 01

---

Now that you've got your quote, you can start preparing for your transaction in the data room straight away.

## 02

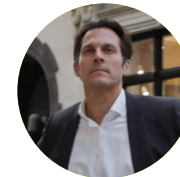
---

The data gauge will help you determine how much data you might need for the duration of your deal, and you can confirm the plan that you will need from inside your data room.

## 03

---

Once you are prepared and ready to go live, your chosen plan will kick in.



“What I like most about Ansarada is the easiness of their solution. Like the success of iPhones – it’s a complicated tool but it’s easy to use.”

Jan Hatje,  
Managing Partner,  
Oaklins, Germany

\*According to G2 Report

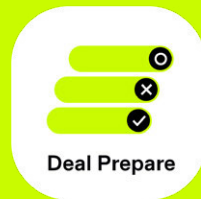


# One platform. Everything you need. - ISO 27001:2022 certified.



Deal Marketing

- Secure file sharing and tracking of IMs and NDAs
- Bidder and investor interest registration and approvals
- Recall document access no matter where it's been saved or who it was forwarded to



Deal Prepare

- Free data room for onboarding and preparation
- Plan flexibility and visibility into data usage
- Centralised task management space for your entire deal team
- Integration to where you already work (Microsoft office suite)
- Quick start checklists and templates



Due Diligence

- Upload to the easiest to use Document Index for managing documents
- Easy drag and drop, smart sorting and bulk editing
- Security and granular as you need it to be
- Automated and streamlined Q&A, with auto-routing and email notifications
- AI-Powered Bidder Engagement
- AI-Bulk Redaction tools.
- AI-Language translation
- Detailed reports for clarity over all activity inside and out of the data room



Integration

- PAI/PMI checklists and templates to get you started
- Centralised project management space for running your 100 day plan
- Manage divisions & all parties
- Control who sees what inside the data room
- Continue accessing deal documentation to assist with the integrations



Always Archives

- Turn your existing room into a document repository
- Continued access to full audit trail
- Share and track investor and board reporting, evaluations, debt and regulatory reporting
- Keep your documents live and updated
- Access to project management and post-deal integration space
- Securely share key documents with people outside the data room
- Use your existing room structure to spin up your next transaction quickly

Free deal preparation.

Subscription starts once your deal goes live.  
(Terms & Conditions apply)



We've delivered over 37,000+ successful deal outcomes to thousands of companies around the world, from startups to the world's top banks and governments. Along the way we've learned what separates the winners and the losers. What causes you and your advisors pain. What it takes to mitigate reputational risks, legal risks, deal risks, compliance risks and more.

We're Ansarada: the antidote to dealmaking chaos.

Targeted acquisitions

Capital raising

IPO

Divestments

Debt raise financing / refinancing

Strategic reviews

Secure disclosure with audit trails

Restructuring

Post-acquisition integration

Governance, risk & compliance

Asset management

New advisor & executive onboarding

Purchase Price Allocation (PPA)

Sustainability management & reporting

Deal project management

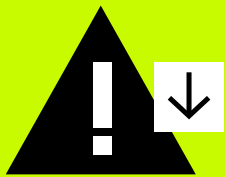
Board governance

## A single platform for any transaction



# Four key benefits of using an Ansarada VDR

## Reduce risk



Stay in control of any situation – pre, during and post deal, with the highest security, workflow, and analytics tools.

## Boost efficiency



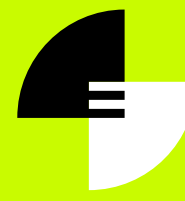
Manual tasks are replaced with industry-first AI tools – for automation, risk reduction and aiding decision making at every stage of the business lifecycle.

## Drive decision making



Move everyone and everything forward with speed and ease, with a SaaS platform anchored in simplicity and great design.

## Safeguard reputations



Don't get stuck with hidden fees and overages. The traditional data room pricing model is unnecessarily complex. We're putting an end to overpaying and bill shock for good.



**Arun Varughese**

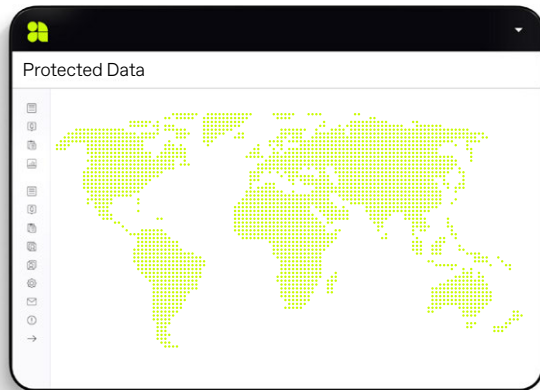
Head of Financial  
Sponsor Group,  
Rand Merchant Bank,  
South Africa

“It’s the ease of use, the reliability, the support. Whether it’s opening a data room in one day, running the process, or archiving the room, it’s just been a thing of ease. That’s why dealmakers – my team – love using Ansarada.”

SAMPLE

# Protect reputations and outcomes with unmatched security controls

Choose where you want to store your data



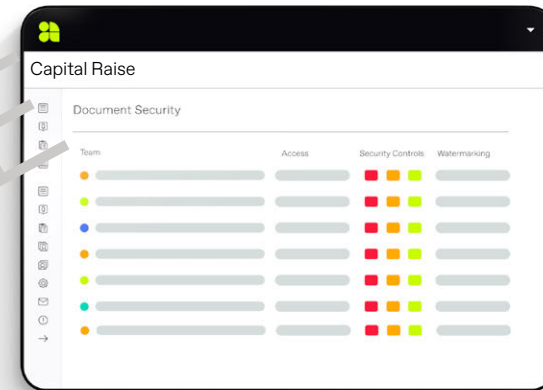
Trust your data is protected with localised storage. Stay compliant with the laws of your home base, while simultaneously benefiting from the expertise and reach of a global company.

For when you need more than just un-sharing



Share your most sensitive information confidently with the ability to remote self-destruct documents at any point in the transaction. When you remove a bidder or guest from the transaction room, their rights programmatically expire, including all information saved outside of the room.

Security controls to match your needs



Safeguard against human error. The platform's security engine moves the complexity to the back end and leaves only the simplest controls at the front, for the most efficient and intuitive experience for even the most junior person on your team. They get all the support they need to avoid mistakes and ensure total compliance during your transaction.

“Ansarada is the best tool that you can use as an advisor. Also, from a client perspective, say you send a message to the client services team of Ansarada, they will answer your question in five minutes. It’s super user friendly, and that’s what you’re looking for in a data room.”

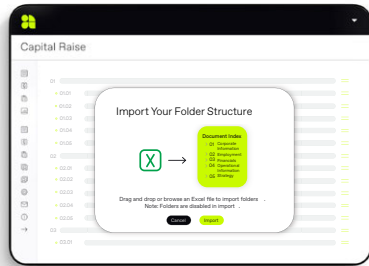
SAMPLE

**Margot Snoeck**  
Senior Manager,  
Deloitte Belgium



# Insights and efficiency aren't just expected. They're engineered with AI in Ansarada.

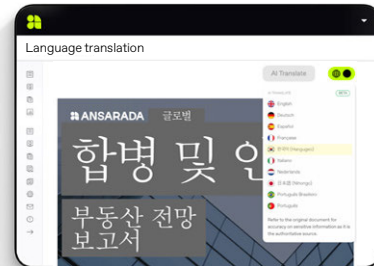
## AI-Sort™



### AI-Sort

Organise your data room in minutes — not hours or days. Forget manually dragging and dropping files. When triggered, AI-Sort automatically organises documents as they're uploaded, and sorts them based on pre-specified patterns.

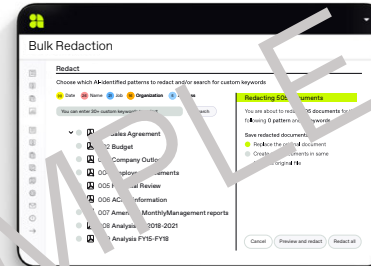
## AI-Translate™



### AI-Translate

AI-powered translations, purpose-built for cross-border M&A. Seamlessly translate deal-critical documents in seconds — directly within your data room. No downloads, no guesswork, no wasted time.

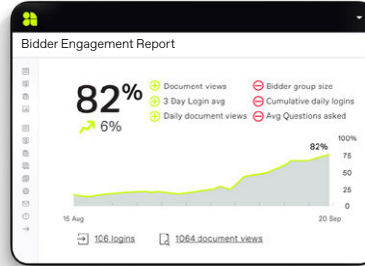
## AI-Redact™



### AI-Redact

Redact over 500 documents simultaneously with automated AI-pattern recognition, and elect to apply over 30 custom terms in one go.

## AI-Predict™



### AI-Predict

Don't rely on gut feel — get the deal facts faster. Our AI, trained on thousands of M&A deals and millions of data points, is up to 97% accurate in predicting the winning bidder by day 7. Receive Bidder Engagement Reports to see who's engaged and where to focus.

“The AI Bidder Engagement Insights that I’ve seen in transaction processes I’ve been involved in has actually been very effective in predicting who the future successful party in the [bidding] process will be. It’s had an almost 100% hit rate.”

SAMPLE

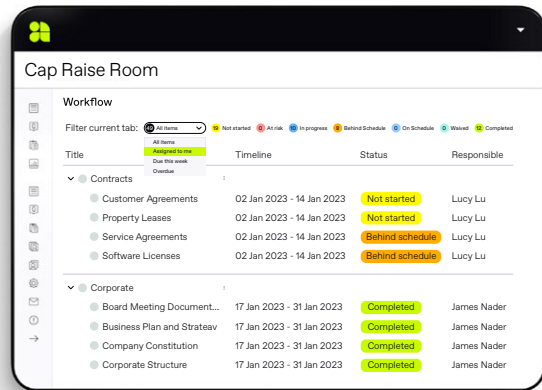
**Julian Garratt**

Director, Perella Weinberg  
Partners, New York, USA



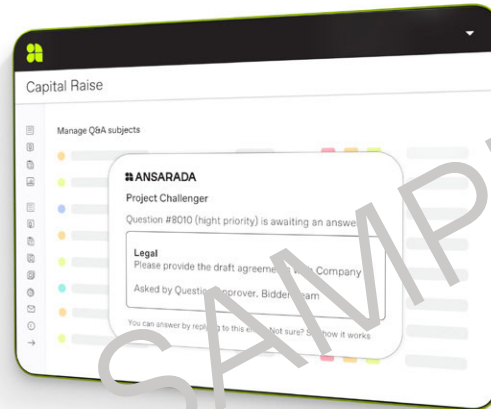
# Drive decision making with speed and ease

## Centralised task management



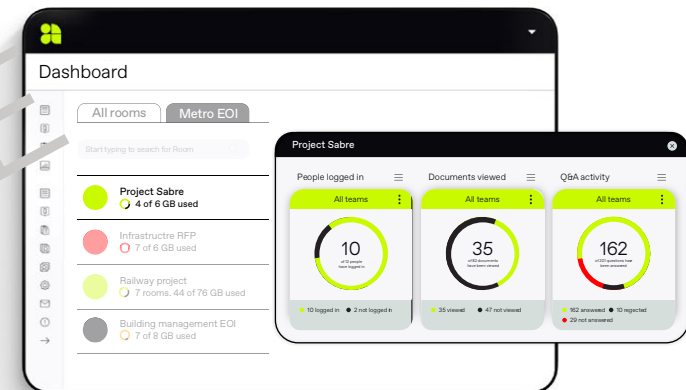
Continue working with the tools you know and love. Upload your documents straight into Workflow for a centralised, integrated task management space that sits within your data room for the entire transaction. Your team and your advisors have a single source of truth, giving you full visibility and confidence.

## Get the best outcome in DD



Q&A during due diligence can be the most time consuming aspect to manage. Automate your Q&A workflow so that questions are diverted directly to the right team, without manual assignment. When you're trying to run your business and manage a critical juncture at the same time, better Q&A workflows speed up the process.

## Dashboard insights



Stay on top of your deal team activity. Your Deal dash gives you valuable insights into how your transaction is progressing, with the ability to drill down further in your reports area. Stay on top of your Deal with the handy data gauge, allowing you to pick the best plan for you and your unique transaction.

“The way Ansarada is structured really creates order from what would otherwise be chaotic. There’s been a lot of data rooms – 90 in the last 2 years – so it’s really important to us to protect client data. We have a professional obligation to submit to privacy laws, so to have a secure platform which has cutting edge security, multi factor authentication, and can be relied upon to continue to evolve and meet threats that are out there, is critical to us”

**Ed Paton**

Partner, Hall & Wilcox,  
Melbourne, Australia



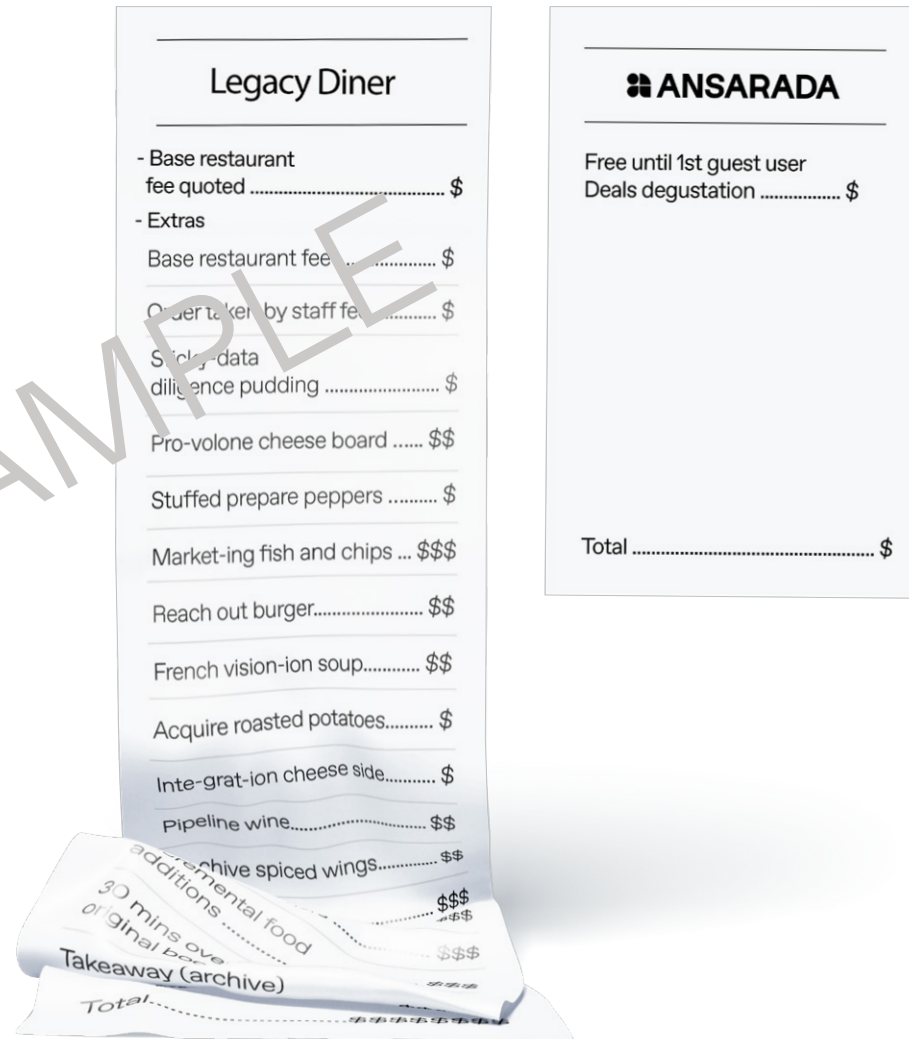
# Built-in measures to keep you protected

01 Enjoy free deal preparation with your Ansarada data room before your deal goes live.

02 The Ansarada data gauge is there for you to monitor data usage, and change your plan as needed.

03 You can adjust your Ansarada plan at any point before you go live via the Digital Quote Hub.

04 Get quick insights on Ansarada room usage stats in your Deal Dash. We have you covered.





SAMPLE

“Never before have I come across a tool that is so versatile and can be used by myself on a daily basis; it’s become part of my life.”

**Keri Hattingh**  
Legal and Industry  
Compliance Manager,  
South Africa



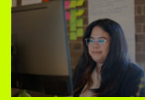
# Customer Success



<sup>01</sup> Customer satisfaction rate of 96.6%



<sup>02</sup> Available globally 24x7x365



<sup>03</sup> We'll get back to you in 13 seconds



<sup>05</sup> Always-on support



<sup>04</sup> Dedicated CSM for every transaction



“One of the great things about the Ansarada support service is that they are always very friendly, which isn’t necessarily the case I can speak for myself at 4am on a Sunday trying to get the deal closed! They use a follow-the-sun model where you can reach someone in New York, London, Sydney depending on the time zone.”

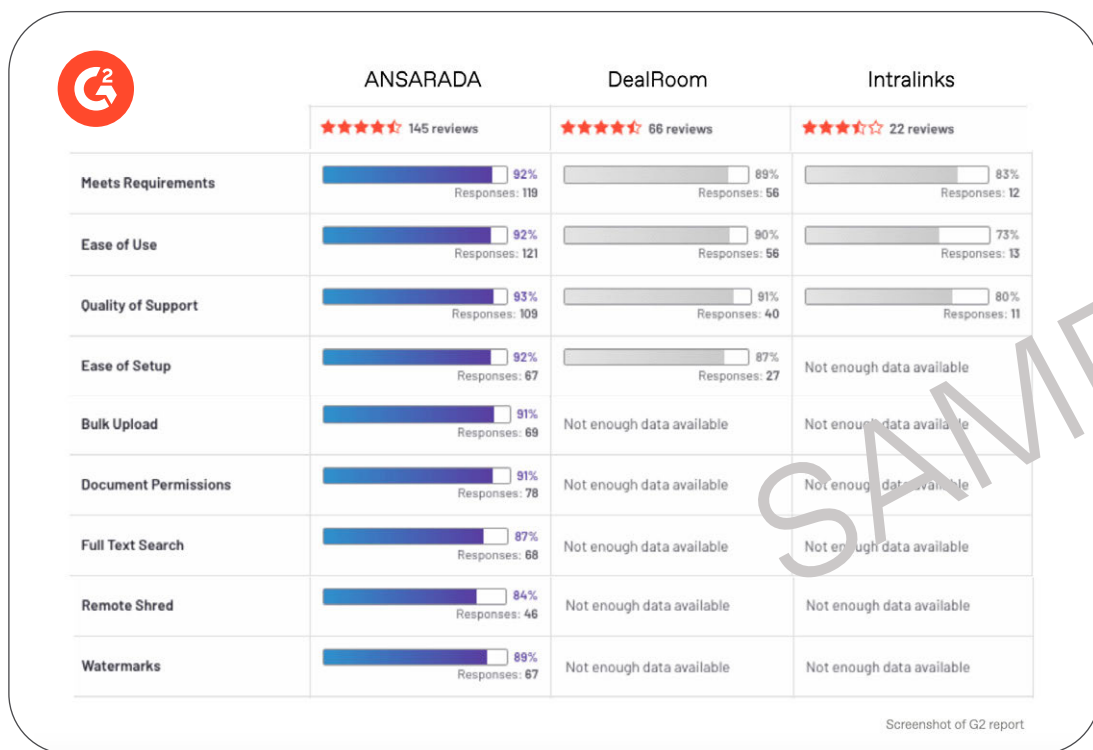
SAMPLE

**Keith Driver**

Head of Investor Relations,  
Sustainable Development  
Capital LLP (SDCL), London, UK



# Don't just take our word for it. See what real users say.



\* According to 2024 G2 report



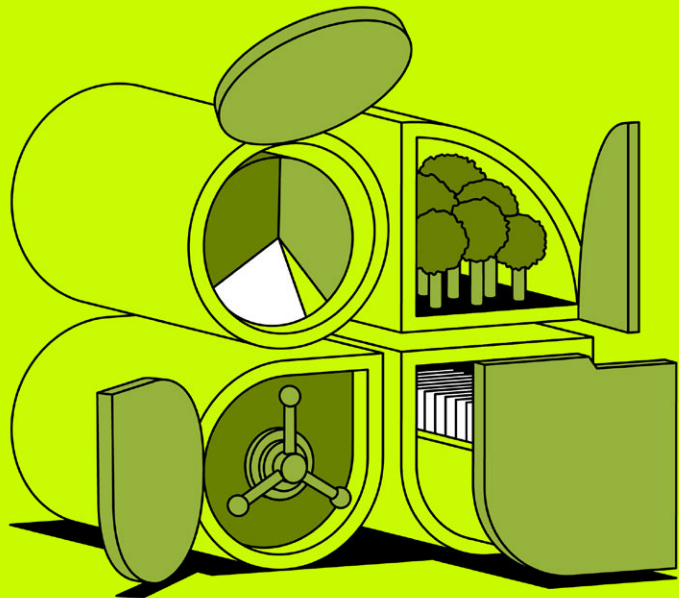


**Johan Holtzhausen**  
Managing Director,  
PSG Capital, South Africa

“Ansarada is a technology platform we can trust. Information is readily available, so you can be prepared when the deal starts. You don’t have to worry, and you know you don’t have to worry. With the Ansarada Deals system, for me to be able to go in and see where 10 team members are on any transactions... for a CEO, it’s a lot easier to have an immediate glimpse of progress when you’re not using disparate systems.”

# AI-powered deal technology engineered to give you the edge.

ansarada.com



01 Voted easiest-to-use data room by our customers

02 Doc-Destruct: Remotely disable documents

03 24/7 expert support, localised to your region

04 AI-Sort

05 AI-Translate

06 AI-Redact

07 AI-Predict

08 Integrated Q&A

09 Bank-grade security with ISO27001 accreditation

10 Free until your deal goes live

11 Real-time dashboard insights

12 Modern design and intuitive interface

SAMPLE

The Antidote to M&A Chaos

 **ANSARADA**